# MINUTES OF THE MEETING OF THE BOARD OF DIRECTORS OF SPIRIT OF AMERICA WORLDWIDE February 6, 2015

Pursuant to proper notice, the Board of Directors of **Spirit of America Worldwide**, a California Nonprofit Public Benefit Corporation ("*SoA*") held an onsite meeting at SoA Headquarters in Los Angeles on Friday, February 6th, 2015 from 9am - 1:00 pm PST.

#### 1. Attendance and Quorum

Present during the meeting were James Hake, Chairman of the Board and Board Members Don Karl, Michael Bigham and James Papineau.

James Hake acted as Chairperson of the meeting. Peggy Findley, as Secretary, kept the minutes during the meeting.

#### 2. Chairman's Report

Mr. Hake presented current financials and budget. He also provided an update on year end and year to date fundraising with goals for 2015. Mr. Hake discussed SoA's media plan and target stories for late last year and potential for 2015.

#### 3. Field Operations Review

Isaac Eagan, SoA's Field Ops Manager, gave an overview of work being done in the field, including how they measure success. The other Field Reps, Ryan Frost and Matt Fielkow, gave their perspective from being on the ground in Latin America and the Middle East. Goals, challenges and staffing where also discussed.

## 4. VP Development Search

Consultant Ron Schiller gave a presentation on the process and insights of the current search for a VP of Development for SoA. He also spoke on expected timing to identify potential candidates.

## 5. Accounting/Admin Review

Peggy Findley gave an overview of her department and goals for 2015.

# 6. Adjournment

There being no further business to come before the meeting, upon motion duly made, seconded and unanimously carried, the meeting was adjourned.

Dated: Tuesday, February 17, 2015

ggy Findley, Secretary

# MINUTES OF THE MEETING OF THE BOARD OF DIRECTORS OF SPIRIT OF AMERICA WORLDWIDE April 14th, 2015

Pursuant to proper notice, the Board of Directors of **Spirit of America Worldwide**, a California Nonprofit Public Benefit Corporation ("SoA") held a meeting via teleconference on Tuesday, April 14th, 2015 at 8am PST.

#### 1. Attendance and Quorum

Present during the meeting were James Hake, Chairman of the Board and Board Members Don Karl, Michael Bigham and James Papineau.

James Hake acted as Chairperson of the meeting. Peggy Findley, as Secretary, kept the minutes during the meeting.

#### 2. Chairman's Report

Mr. Hake presented current financials and cash flow summary. He also provided an update on fundraising, including major commitments for 2015. Potential media stories were also reviewed.

### 3. Field Operations Review

Mr. Hake updated the board on the challenges of operating in Iraq and recent staffing changes, including one of our Reps being deployed to Afghanistan for 6 or more months and the hiring of our newest Rep who will start June 1st.

### 4. VP Development Search

The board gave input on the four potential candidates being considered and the most important qualities/skills needed for the next one to two years.

### 5. Adjournment

There being no further business to come before the meeting, upon motion duly made, seconded and unanimously carried, the meeting was adjourned.

Dated: Tuesday, April 14, 2015

# MINUTES OF THE MEETING OF THE BOARD OF DIRECTORS OF SPIRIT OF AMERICA WORLDWIDE July 28th, 2015

Pursuant to proper notice, the Board of Directors of **Spirit of America Worldwide**, a California Nonprofit Public Benefit Corporation ("SoA") held a meeting via teleconference on Tuesday, July 28th, 2015 at 8am PST.

### 1. Attendance and Quorum

Present during the meeting were James Hake, Chairman of the Board and Board Members Don Karl, Michael Bigham and James Papineau.

James Hake acted as Chairperson of the meeting. Peggy Findley, as Secretary, kept the minutes during the meeting.

## 2. Chairman's Report

Mr. Hake presented current financials and updated the board on the budget and cash flow. He also provided an update on fundraising, including major commitments for the last half of 2015. Media stories, existing and potential were discussed.

# 3. Field Operations Review

Isaac Eagan, the Director of Field Operations, presented highlights from the last meeting including a review of goals, forecast of H2 activities and priorities.

# 4. VP Development Review

Our VP of Development discussed his assessment of SoA strengths and challenges. Also his priorities and initial take on what would be considered success in the next 3, 6, 12 months.

# 5. Adjournment

There being no further business to come before the meeting, upon motion duly made, seconded and unanimously carried, the meeting was adjourned.

Dated: Tuesday, July 28, 2015

Peggy Findley Secretary

# MINUTES OF THE MEETING OF THE BOARD OF DIRECTORS OF SPIRIT OF AMERICA WORLDWIDE October 5, 2015

Pursuant to proper notice, the Board of Directors of **Spirit of America Worldwide**, a California Nonprofit Public Benefit Corporation ("SoA") held a meeting via teleconference on Monday, October 5, 2015 at 12 Noon PST.

#### 1. Attendance and Quorum

Present during the meeting were James Hake, Chairman of the Board and Board Members Don Karl, Michael Bigham and James Papineau. In addition, Isaac Eagan and Ron Schiller joined the call.

James Hake acted as Chairperson of the meeting. Peggy Findley, as Secretary, kept the minutes during the meeting.

#### 2. VP Development – assessment and next steps

The purpose of the board call was to revisit the recruiting specifications for the VP position. In addition, changes to the on-boarding process were discussed and agreed upon. How to handle interim development and communications needs were reviewed.

### 3. Adjournment

There being no further business to come before the meeting, upon motion duly made, seconded and unanimously carried, the meeting was adjourned.

Dated: Monday, October 5, 2015

Peggy Findley Secretary

# MINUTES OF THE MEETING OF THE BOARD OF DIRECTORS OF SPIRIT OF AMERICA WORLDWIDE December 8<sup>th</sup>, 2015

Pursuant to proper notice, the Board of Directors of **Spirit of America Worldwide**, a California Nonprofit Public Benefit Corporation ("SoA") held a meeting via teleconference on Tuesday, December 8th, 2015 at 8am PST.

#### 1. Attendance and Quorum

Present during the meeting were James Hake, Chairman of the Board and Board Members Don Karl, Michael Bigham and James Papineau.

James Hake acted as Chairperson of the meeting. Peggy Findley, Secretary, was not in attendance during this meeting.

#### 2. Chairman's Report

Mr. Hake presented current year to date financials. In addition, the preliminary budget and cash flow for 2016 was up for comments and discussion. He also provided an update on major commitments received for year end fundraising. Multiple media stories, existing and potential were also discussed.

### 3. Field Operations Review

Isaac Eagan, the Director of Field Operations, gave a brief overview of our current main efforts in West Africa, Ukraine and Kurdistan (Iraq).

### 4. Adjournment

There being no further business to come before the meeting, upon motion duly made, seconded and unanimously carried, the meeting was adjourned.

Dated: Tuesday, December 22, 2015